

# YOU ARE INVITED TO A DAIRY SUMMIT - Increasing Farm Milk Prices & Net Farm Income: *The Impact of Farm Milk Production Decisions*

## Agri-Mark Co-op Dairy Industry Summit

Agri-Mark is organizing an open dairy meeting at the Empire State Plaza Convention Center next to the Capitol in downtown Albany, New York, on **August 13<sup>th</sup>**, from **8:30 am to 5:00 pm**.



### Who Should Attend?

People who are sincerely concerned about the fourth year in a row of low farm milk prices, including Dairy Co-operative Leaders, key State and Federal Legislators, State Commissioners of Agriculture and key staff, Farm Bureaus, Agricultural Lenders, Dairy Farmers and the Media. Farmers are looking for a solution to this pricing problem that will address their immediate financial stress and persistent year to year price issues. It is important that we get some of the movers and shakers in our industry to attend and work toward a solution that will work for dairy farmers and the marketplace.

### Submission of Proposals

All attendees are encouraged to bring their ideas for the industry forward. If you have an idea you would like the group to consider at the meeting, please submit a one-page report of your draft proposal to Bob Wellington at [rwellington@agrimark.net](mailto:rwellington@agrimark.net). Bob Wellington, Agri-Mark's Senior V.P. of Economics, Communications & Legislative Affairs (right), will serve as the meeting's moderator.



Your proposal will be reviewed and posted on the meeting web page one week prior to the meeting for attendees to review. Copies of the submitted proposals will be made available at the meeting.

There is no fee to attend, but we are asking people to register for the meeting in advance so we can get a head count for the room size. More detailed information is available on line at the web site that has been set up for registration - <https://www.agrimark.coop/open-dairy-meeting>. The web site will be updated with more information moving forward.

*Thank you to our sponsors:*



## Questions?

Members of the media may contact Doug DiMento, Agri-Mark's Director of Communications at 978-552-5541 or [ddimento@agrimark.net](mailto:ddimento@agrimark.net).

General meeting questions go to Lorrie Curtis at 978-552-5560 or [lcurtis@agrimark.net](mailto:lcurtis@agrimark.net).

Questions about legislative proposals should go to Catherine de Ronde, Agri-Mark Economist, at 978-552-5533 or [cderonde@agrimark.net](mailto:cderonde@agrimark.net).

## Meeting Agenda

- Making the dairy farm dilemma clear
- Supply programs from the past
- On-going supply programs
- Lessons from other commodities
- New ideas
- Legislative reaction
- Legal concerns
- Committee to begin an action plan